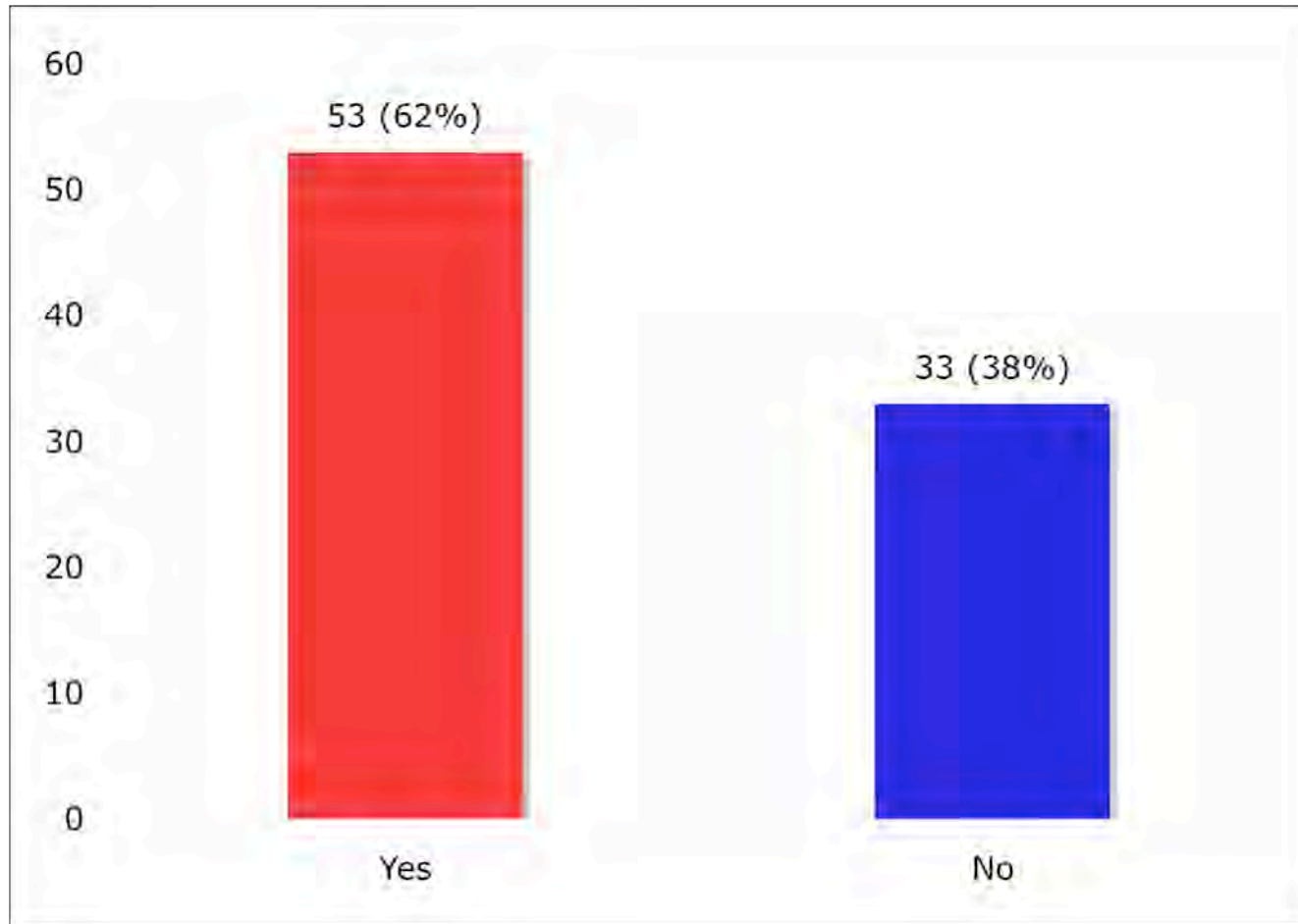


**2008
WOCN Survey
Results**

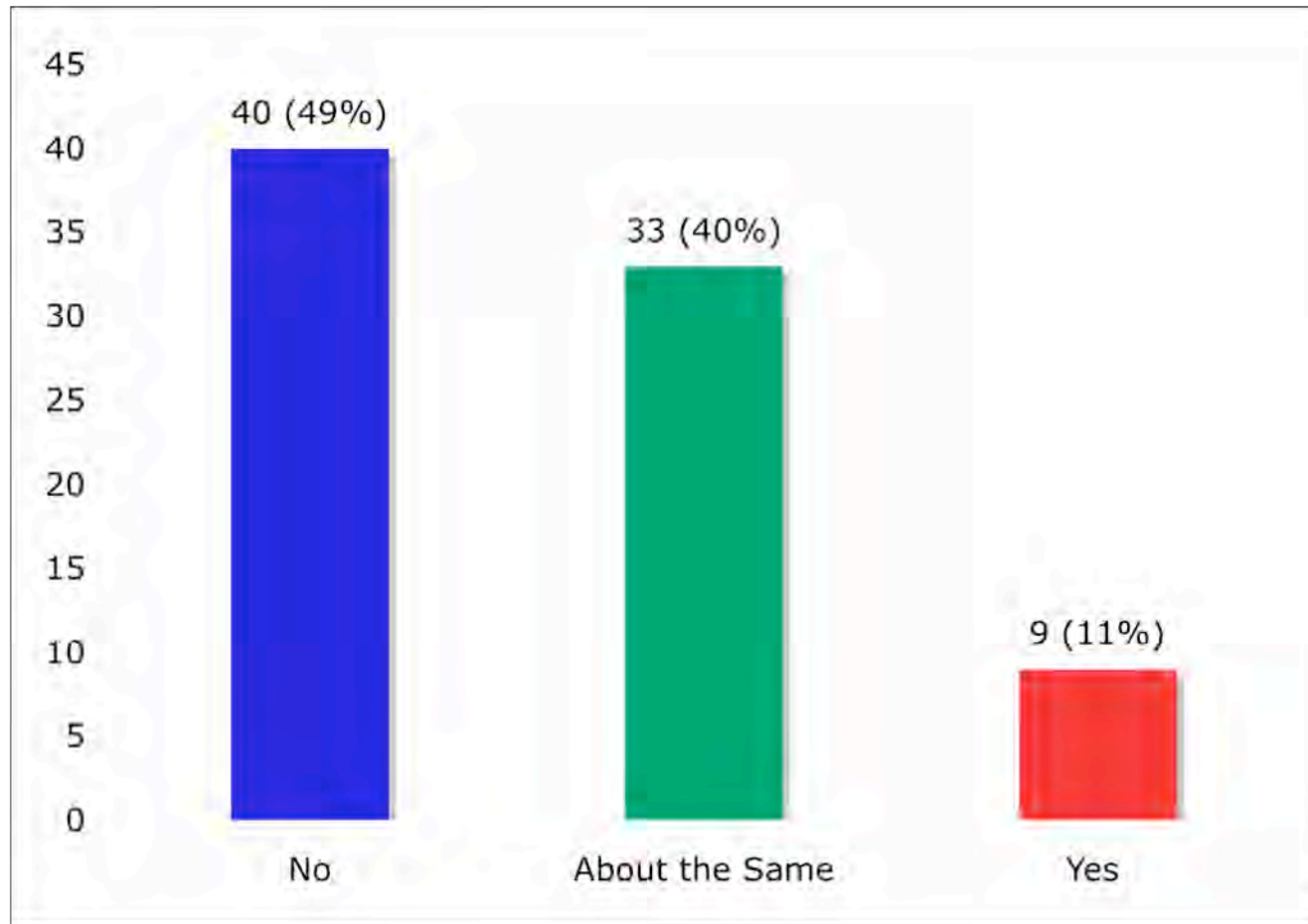


Question #1: Does your facility have an official heel pressure ulcer prevention program?



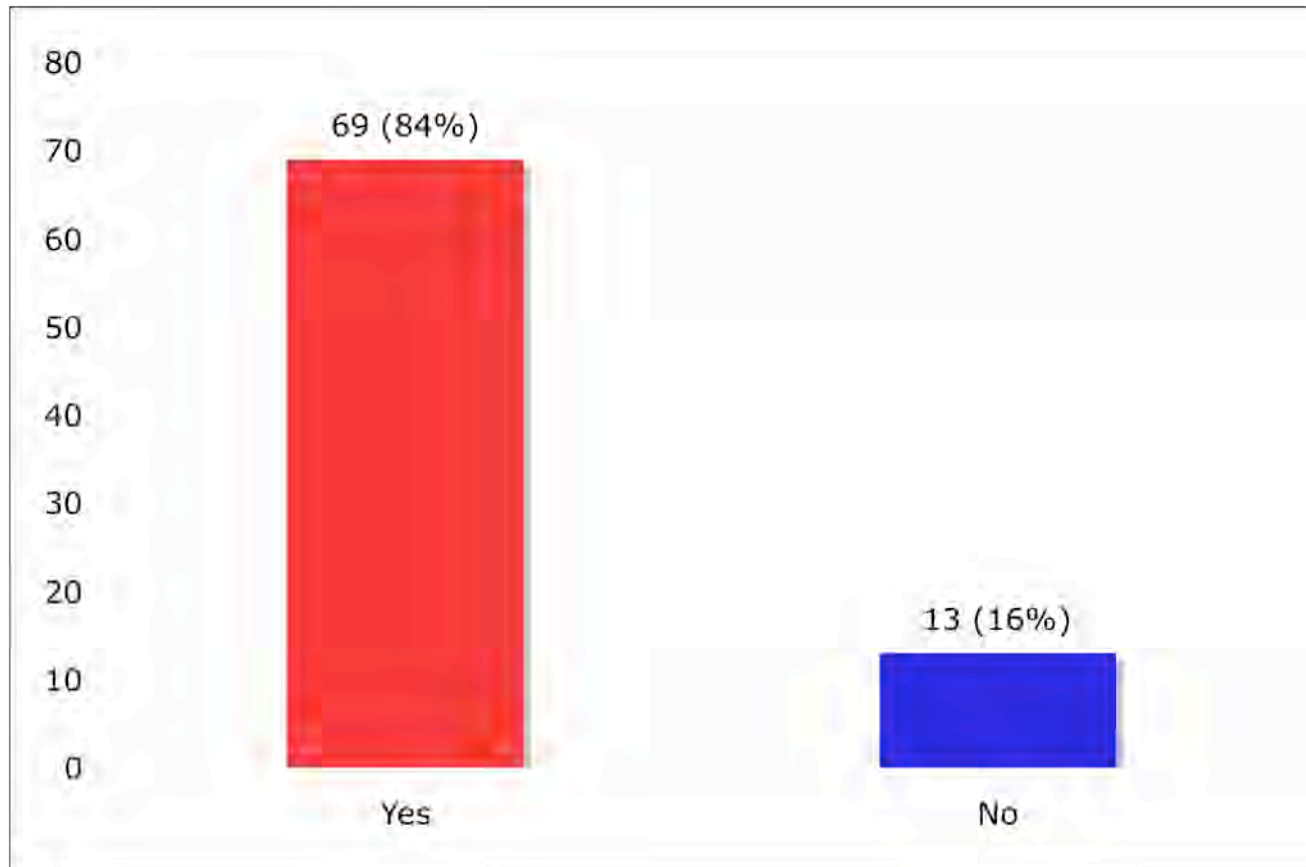
86 people or 97% of respondents answered this question.

Question #2: Has the incidence of heel pressure ulcers at your facility increased over the last year?



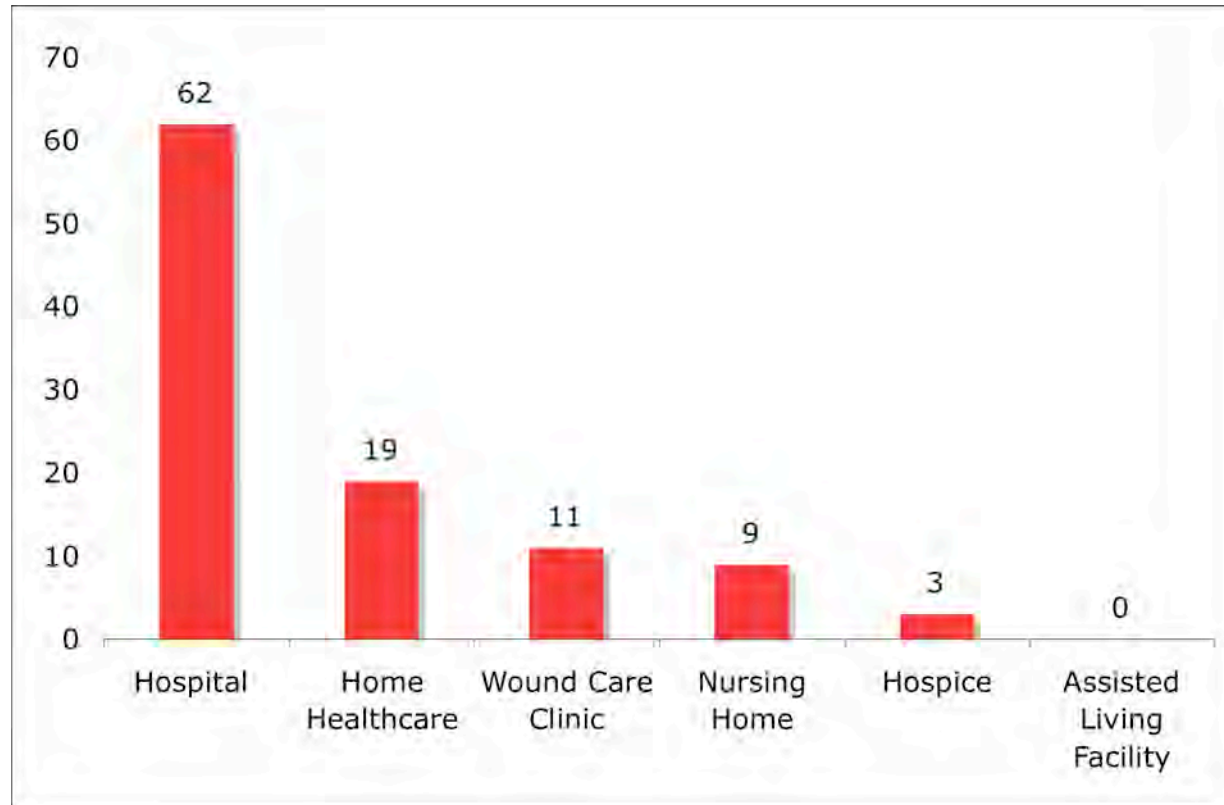
82 people or 92% of respondents answered this question.

Question #3: Do you perceive the new CMS guidelines will have a significant impact on the pressure ulcer prevention protocol at your facility?



82 people or 92% of respondents answered this question.

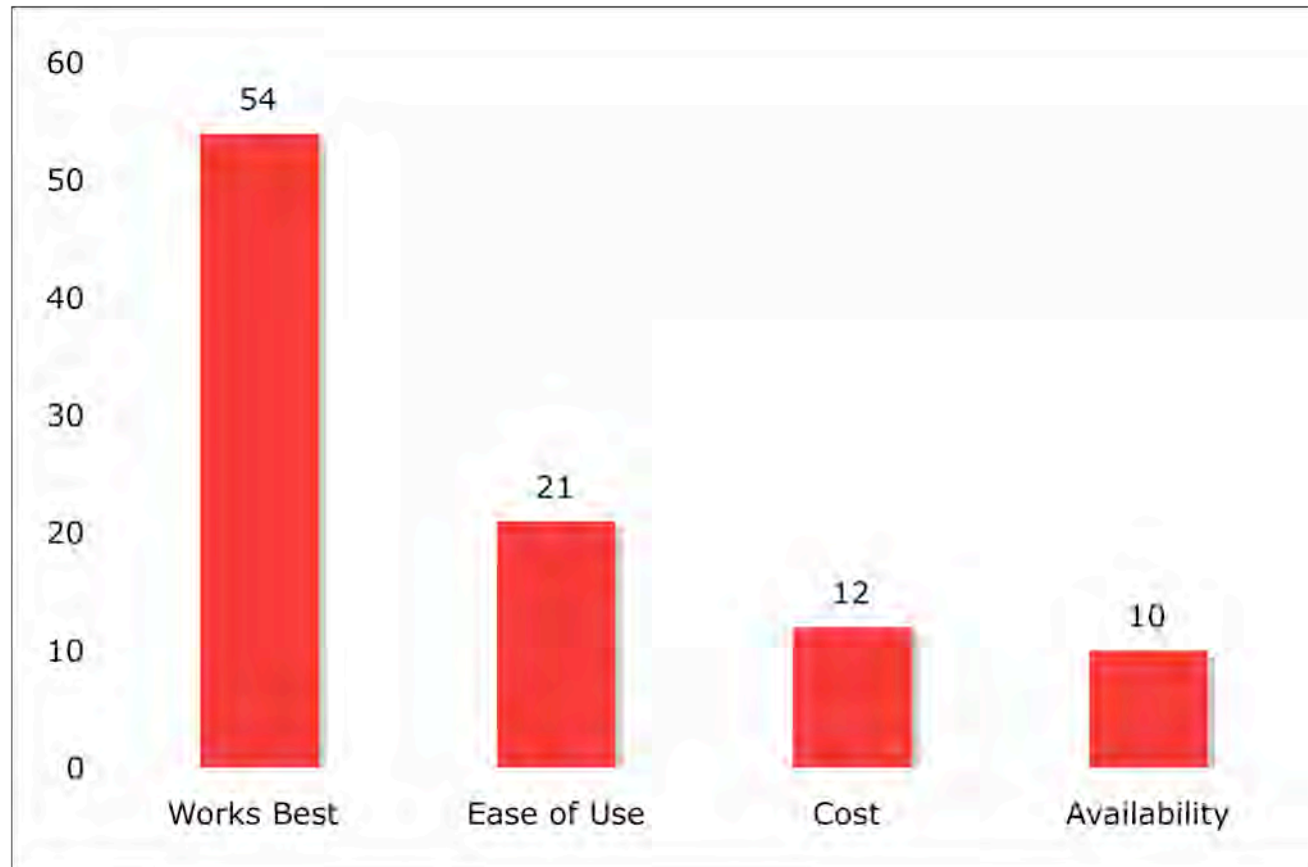
Question #6: In what type of facility do you work?



83 people or 93% of respondents answered this question.

16% of respondents indicated more than one type of facility.

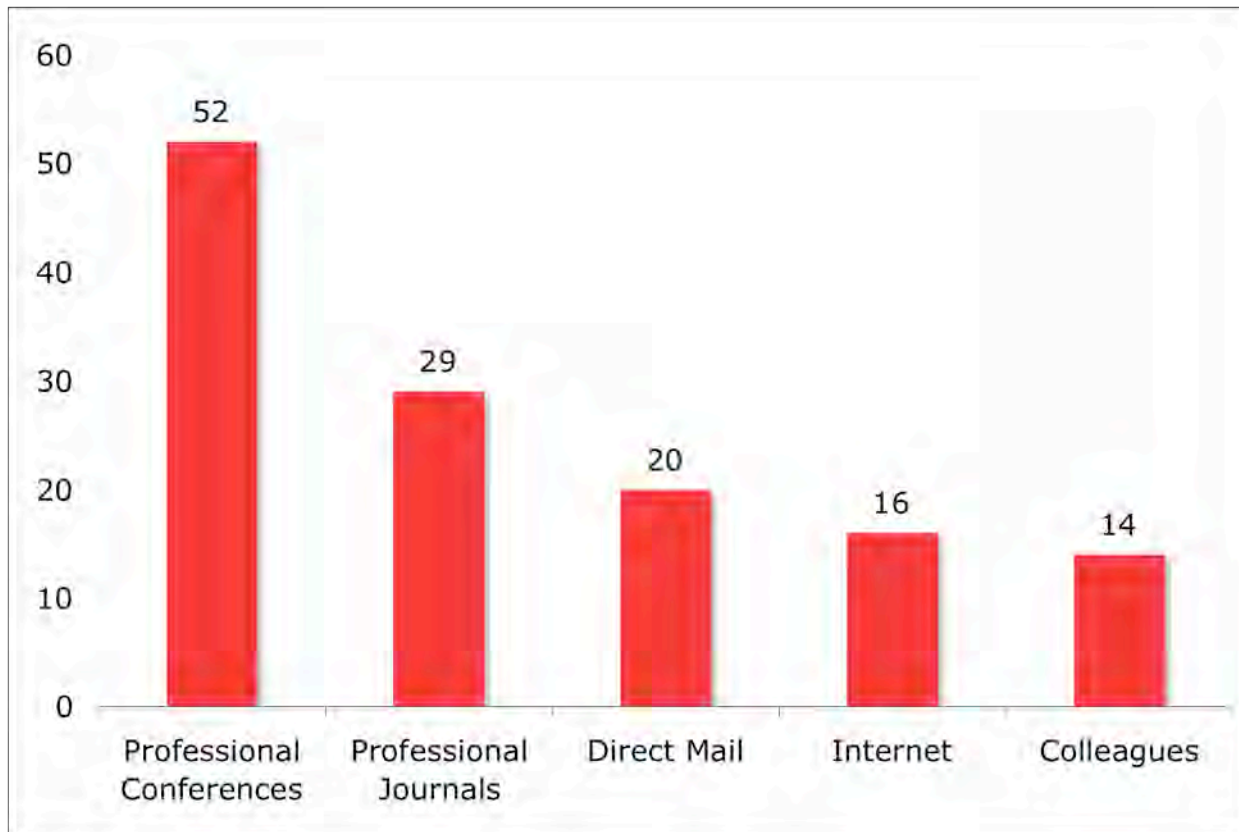
Question #7: What is the single most influential factor in your recommendation of a pressure relief device?



87 people or 98% of respondents answered this question.

8% of respondents indicated more than one factor.

Question #8: How do you most prefer to learn about new pressure prevention or wound care products?



87 people or 97% of respondents answered this question.

29% of respondents indicated more than one option.